



Ex Nihilo

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Robert de Vries

Of Counsel, Ex Nihilo

Professional Background

- Has over 20 years of experience in the area of value chain analysis, transfer pricing business analysis, business controlling, process and management information optimization, strategy, risk management. Recently, he has been acting as consultant for a large multinational regarding optimizing the management information structure and budget process for over 20 subsidiaries and reviewing the current transfer pricing documentation.
- Previous experiences include several multinational manufacturing companies, where he worked as finance director / group controller on global projects. He has worked in Weener, Hannover, Mumbai, Nijmegen, and Raleigh (last 2 are current locations).
- He is on a regular base being consulted on transfer pricing and VCA matters by multinationals with locations in Asia, Europe, and the Americas.
- Keeping up to date by following courses at Harvard and Stanford.

Proven Track Record

- Optimized the processes and management information system for several multinationals.
- Performed several transfer pricing studies.
- Involved in large investment decision making.
- Performed several cost price calculations, cost savings programs.
- Optimized cash flow and profitability.
- Process optimization.

Capabilities

- Worked in a wide variety of industries, including automotive, fast moving consumer goods, financial services, Universities, digital economy, publishing, manufacturing etc. His technical skills



include value chain analysis, transfer pricing, business analysis, process optimization and optimization of management information.

- Project manager on global projects in the field of expertise.